



Savantis

is built on the concept of partnering with our customers to add value-driven solutions to your SAP portfolio. We are an SAP Solutions Provider focused on ensuring our customers (mid-sized companies) use the tools available to large companies to become large companies.

Our Mission is to become true partners with our customers and team members, being focused on the same objectives that they are focused on — efficiency and competitiveness.

No matter where you are in the SAP lifecycle, we can offer you value-added capabilities.

We have a Service for that:

DELIVER – Rapid to Value

SAP Implementation with complete solution offerings in the areas of SAP for retail and wholesale, HANA, Mobility, Netweaver Identity Management, Rental and other point solutions

ENABLE – Capability

Design & Build,
Training & Education

SUPPORT – Embedded

through SAP's world-class AMS, hosting and functional support models



RetailON is designed for the midmarket retailer as an out-of-the-box solution that provides all critical functions to run a competitive business. Our pre-configured templates are based on best practices and provide the perfect foundation for highly effective retailing. Every business has its own unique processes, which we take into consideration while adapting the solution to fit your company. **RetailON** is fast, it is safe, and it is low cost.

RetailONTM by Savantis

Brings SAP[®] Within Reach for Midmarket Retailers

Today's retailers are operating in a very competitive business environment. Midsize retailers especially are feeling competitive pressure from all different directions. A much more sophisticated customer base is demanding top-line customer service and product selection. The percentage of online shoppers is steadily increasing with more and more people utilizing the internet for comparative analysis and shopping. Big box retailers utilize their size and influence to offer lower-priced alternatives. Supply chains are ever more difficult to monitor and manage in today's global market place.



Key Features

Shopper Insight

Understanding trends in customer demand starts with building a unified framework across the organization. Product life cycle accuracy is increased with demand-driven forecast tools. Extensive analytic tools allow measurement and review of key business drivers.

Merchandise Life Cycle

Merchandise life cycle tools allow quick and correct responses to buying patterns and market demand changes. This understanding of customer demand is leveraged into pricing decisions. Assortments are created and managed to place the right product into right store at the right time. Increased revenue and profit can be derived from slow sellers by applying the right promotional strategies.

Supply Chain Management

Retailers need to squeeze every bit of inefficiency out of their supply chain to be able to deliver the right product at the right time to the right place at the lowest cost. SAP Retail functions activated by RetailON's pre-configured templates provide the necessary tools to achieve this. Purchase orders are generated based on demand predictions. Analytics and tools are provided to monitor the supply

AFFORDABLE

Clearly defined project timelines based on pre-configured, end-to-end business scenarios and pre-defined implementation processes— our proven methodology enables us to provide powerful SAP capabilities at a low fixed price.

SAFE

Providing a future-proof investment based on world class SAP platform with state of the art technology and scalability, supported by more than 30 years of experience and strong ongoing research and development.

PROVEN

Based on true and tried retail industry best practices; supported by a mid-market-specific deployment approach.

chain. Real-time inventory visibility is provided during the order creation process. Within the warehouse, full vis-ibility is provided to monitor all materials across locations. Distribution strategies optimized for retail allow for timely and accurate transfer of product from vendor to distribution center to store.

RetailON CORE FUNCTIONS - All Major Processes Integrated and Seamless

	Planning	Merchandising	Buying	Distribution	Sales
SUPPLIERS	MERCHANDISE CYCLE				
	<ul style="list-style-type: none"> Item Management Retail Pricing Assortment Operations Price and Revenue Management Promotion Management 				
	SUPPLY CHANGE MANAGEMENT				
	<ul style="list-style-type: none"> Demand-Driven Procurement Quotation-Based Procurement Subsequent Settlement Invoice Verification Plan Driven Procurement* 			<ul style="list-style-type: none"> Merchandise Distribution Warehouse Management (Lean) 	
				STORE & MULTICHANNEL	
				<ul style="list-style-type: none"> Sales Order Management Cross Channel Order Management In Store Merchandise & Inventory Mgmt. Store Connectivity 	
	ENTERPRISE MANAGEMENT SUPPORT				
	<ul style="list-style-type: none"> Asset Management 	<ul style="list-style-type: none"> Financial & Cost Accounting 	<ul style="list-style-type: none"> Retail Profit Center Accounting 		
CUSTOMERS					

Store and Multichannel

Processes included in RetailON provide the building tools for retailers to deliver a unique shopping experience throughout every channel, with the goal of creating a loyal customer base. Seamless integration between stores and headquarters allows for timely data capture and data exchange, improving the agility of the business. Inventory visibility and insight into the supply chain enables more accurate planning for stores and online channels.

Integrated processes between physical stores and your online sales channel help enhance service delivery by improving quality and accuracy. A unified view of the customer is obtained across the organization and through the channels.

Enterprise Management Support

RetailON provides a solid foundation to support financial management of the business, enabling real-time visibility into revenue, margin and profit. Store-level profit and cost tracking functionality provides four-wall profitability analysis at the click of a button. Quick and timely closing of books is achieved with integrated financials.

All Major Business Processes Integrated and Seamless

PROCESS MATCHING

Best practice scenarios matched to your business

ADAPTATION

Pre-configured templates adjusted to your organization

LEARN & VALIDATE

Knowledge transfer, quality check, organizational preparation

GO LIVE

A carefully executed non-event

RetailON Difference

Traditional deployment approaches for the SAP Retail solution portfolio at a midsize company tend to be prohibitive from a cost, time and risk perspective. A different approach is needed.

An SAP Qualified Solution

RetailON is a turnkey SAP solution. Our solution and methodologies went through a rigorous qualification process by SAP. Sometimes we are asked if a client should really care whether a solution is qualified or not. To answer that question, ask yourself if you would be willing to take a ride in an airplane piloted by someone who claims he can fly but lacks a pilot license?

Preconfigured Best Practice Templates

Lengthy blueprint and realization phases are eliminated using pre-configured best practice templates. A best practice doesn't prescribe how to run your business, but it is the most common process utilized by the majority of retailers that implemented SAP.

Mid-market Specific Deployment Approach

Our implementation methodology takes advantage of a pre-configured template approach and speeds up repeatable steps to focus on solution quality, knowledge transfer and preparing your organization for the upcoming system change.

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