

OPTIMIZE RETAIL OPERATIONS AND IMPROVE CUSTOMER EXPERIENCE WITH CLOUD-BASED OMNICHANNEL SAP® SOLUTIONS



SAP® Certified
Partner Center of Expertise

COMPREHENSIVE SOLUTIONS FOR MID MARKET AND LARGE RETAILERS

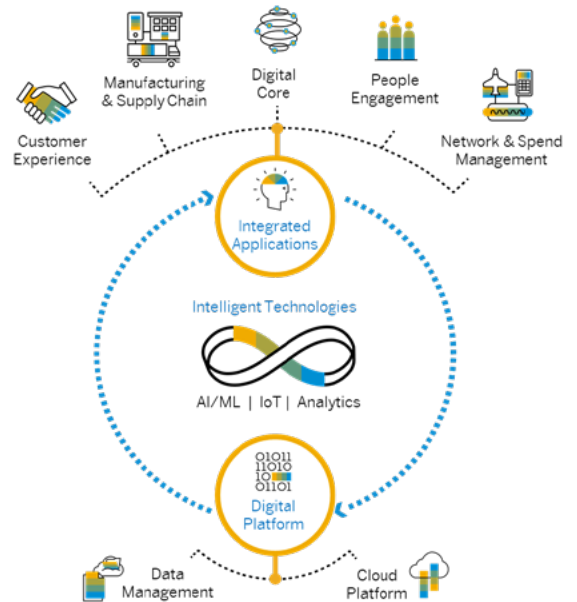
The pace of ecommerce adoption in the retail industry is accelerating as consumer demand, shopping habits and buying channels are changing. Today, consumers expect seamless, contextualized digital experiences across all channels. For retailers, a digital transformation plan is now a must-have to drive value for both brands and customers, while creating competitive advantage and driving growth.

For more than 20 years, Savantis has been helping clients digitally transform their businesses. We have the experience, expertise, and solutions to help create operational efficiencies, derive deeper insights from data, and transform your business into an Intelligent Retail Enterprise. From strategy and implementation consulting to supplemental staffing, Savantis offers end-to-end support to enable retailers to better respond to changing consumer needs, provide modern, omnichannel shopping experiences, maintain customer and employee safety, and build lasting resilience through innovation, flexibility, and responsiveness.

BUSINESS PROCESSES CAPABILITIES

- Omnichannel Marketing
- Customer-Centric Merchandising
- Omnichannel Customer Experience
- Digital Supply Chain
- Procurement
- Finance
- Data Management and Analytics

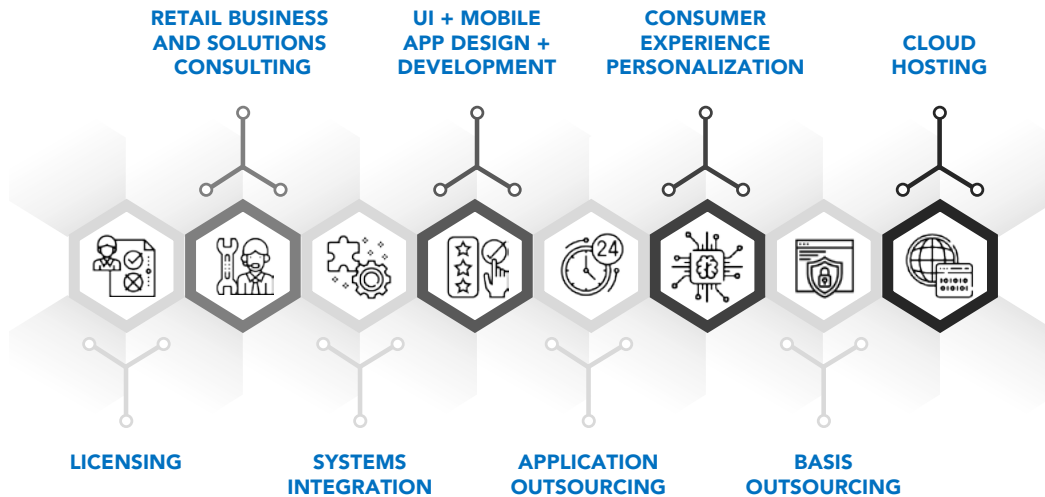
SAP INTELLIGENT ENTERPRISE



DELIVERY APPROACH

- Extensive retail business knowledge and expertise
- In-depth SAP retail solution experience
- Retail specific solution extensions
- Business content and accelerators
- Preconfigured content and solutions
- Implementation and documentation templates

WHY SAVANTIS: OUR FULL SUITE OF SERVICES + SOLUTIONS



OUR VALUE PROMISE



WHERE SAVANTIS CAN HELP

STRATEGY

- Digital Transformation
- Roadmaps and Strategy
- Business Case Development
- Technical Architecture
- Resources and Costs
- Solution Scope Determination

SUPPORT AND OUTSOURCING

- Continuous Business Improvement
- Application Managed Services
 - SAP Cloud
 - SAP Basis Outsourcing
 - SAP Application Support
- Business Process Outsourcing
 - Service Desk Outsourcing
 - IT Infrastructure Outsourcing
 - Network / Server Support

IMPLEMENTATIONS AND CONVERSIONS

- Program and Project Management
- Business Process Optimization
- Solution and Functional Expertise
- Management of Change
- End User Training
- Technical Consulting

SUPPLEMENTAL STAFFING

- Project Manager
- Business Analyst
- Application Development
- Application Support
- SAP Consulting
- Production Support
- System Admin
- Database Admin
- Testing & QA
- SAP App Support

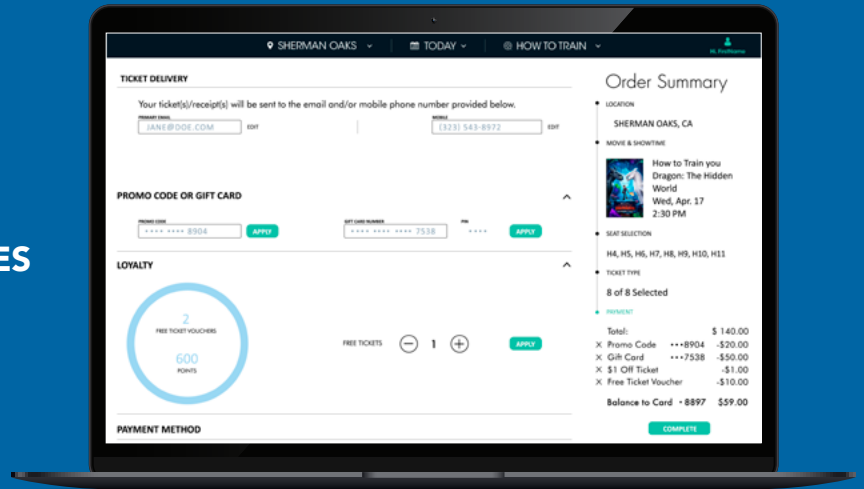


Intelligent
Entertainment
Suite

WORLD'S FIRST OMNICHANNEL, CLOUD-BASED SAP SOLUTION FOR RETAILERS, ENTERTAINMENT VENUES AND RESTAURANTS



Available on the
SAP App Center

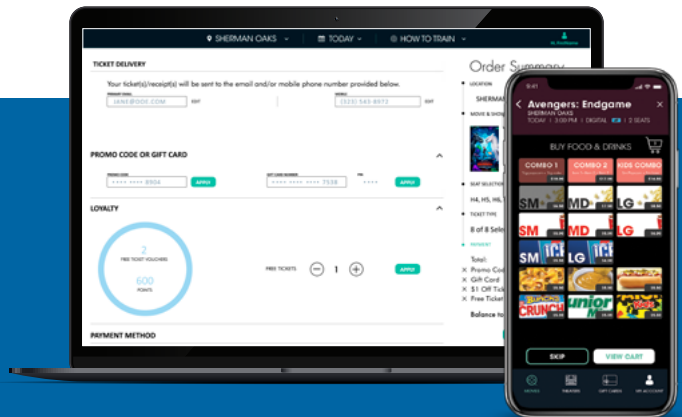


Intelligent Entertainment Suite (IES) for Retail by Savantis is the world's first omnichannel, cloud-based, fully integrated solution built on SAP® Commerce Cloud for retailers, entertainment venues and restaurants to manage business operations and deliver modern customer experience. IES for Retail enables companies to modernize their operations and future-proof their business with more than 25 embedded accelerators built by Savantis for consumer-facing and back-office operations.

IES ACCELERATORS

OMNICHANNEL SALES & CART MANAGEMENT

Complete headless e-commerce capabilities that enable a modern user experience for your customers across all channels including website, consumer app, POS, and kiosk.



POINT-OF-SALE

Fully-integrated to finance, inventory and procurement with real-time reporting, tracking and automated replenishment. Modern and intuitive user-experience for employees.

IES ACCELERATORS

DIGITAL SIGNAGE

Manage content display for all digital signage in your establishment. Automate manual processes by scheduling content assignments.

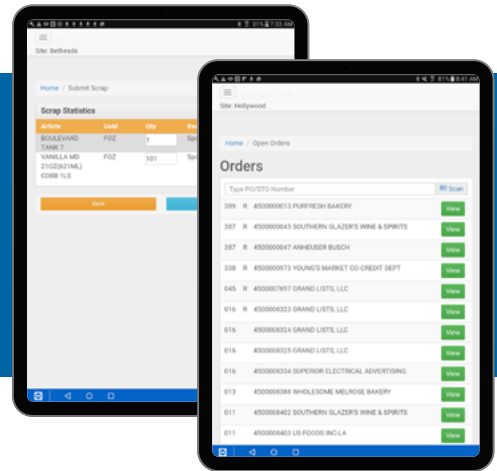


SELF-SERVE KIOSK

Deliver a personalized, self-service mobile ordering experience to your guests to alleviate long lines.

BUSINESS-TO-EMPLOYEE APPS

Empower your employees with the platform's B2E apps. On-location staff can manage procurement and inventory with greater efficiency.



ORDER ROUTING

Create, prepare and fulfill orders seamlessly at restaurants, and event venues or retail locations.

CUSTOMER SUCCESS STORY

Sports Basement

SAP S/4HANA WITH AMS OUTSOURCING + AWS CLOUD: RETAIL INDUSTRY

THE PARTNERSHIP

Established in 1998, Sports Basement is a sports and lifestyle retailer in San Francisco, CA area. From a one-off shop, the company expanded to 10 fully-stocked locations in Bay Area serving more than 600,000 customers. As more stores opened, daily transactions got more complex. Sports Basement needed to upgrade their ERP landscape to increase visibility with real time data access and reporting, and better user experiences for employees. They also needed to predict what sports lovers want and get it to them quickly for a winning customer experience. In 2018, Savantis successfully converted them to SAP S/4HANA Retail – the first retailer in North America to convert successfully to SAP S/4HANA.

THE RESULTS

Sports Basement converted their systems with zero downtime and disruption for staff to:

- Make data-driven business decisions including better demand forecasting, targeted markdowns and

promotions, and precise ordering and fulfillment

- Track inventory in real time, with drill-down reporting to the item level across 1.2 million SKUs
- Gain efficiency with automated forecasting and smart replenishment
- Establish a flexible and agile digital foundation that can adapt quickly to changing customer expectations

SOLUTIONS

- SAP ECC 6.0 EhP3 to SAP S/4HANA Retail Industry Solution Conversion
- Full SAP Point-of-Sale (POS) 2.3
- Custom Mobile In-Store Applications developed by Savantis
- Shopify integration

SERVICES

- Savantis SAP S/4HANA on AWS Cloud
- SAP Functional Application Support
- Mobile Application Development and Support

Visit www.savantis.com to learn more